

## PCB Back in USA.

In the Printed Circuit Board industry, the ability to be agile is of paramount importance. Today's technology must be developed and delivered quickly. Manufacturers who maintain control of production by minimizing their reliance on outsourcing (& long lead times from Asia) have a competitive advantage. So, the leaders in the industry are back to developing PCB in the States. Datron offers PCB routers with a pressure foot and dust extraction to hold boards during machining while delivering ESD-safe, dust-free PCBs. **Call our PCB Guru, Steve Boisvert, for details.**

**PCB Tip:** Our pressure-foot brush assembly moves over populated and bare boards without damaging components or scratching the PCB — while at the same time, providing a pressure that eliminates lifting.

## Cool Customer.

**Micro Contour Machine, LLC** in Ohio, is a specialty job shop that focuses on small part production. Not so long ago, they purchased a Datron system featuring a VacuMate workholding setup. Now, after receiving Black Belt Training from Datron, they've actually been helping us out by running jobs for other new Datron customers who are waiting for the delivery of their machines.

**Thanks for helping us out Ken!**

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## Datron Dynamics Launches New Service Website — Empowering You with Information.

As a machine manufacturer, Datron understands the importance of minimized downtime in a manufacturing environment. And, while we focus on building machines that simply do not break, we can't completely prevent this from happening. So, we have spent considerable time and resources developing a response program designed to get machines up and running in the shortest time-period possible.

Through 35 years of experience we've found that our success is based on the partnerships that we form with our customers — and empowering them with knowledge of our equipment helps them to use it efficiently. With that empowerment in mind, our R&D group set out to design machines that feature accessible mechanics and electronics that facilitate the easy replacement or exchange of parts by the operator. With an overall machine design where service requires a basic skill level equivalent to turning a screwdriver, our customers are able to replace most parts themselves in a time frame that is faster than any service person could even get on site at their location.

Step-by-step instructions for part replacement like this, along with preventative maintenance tips, tool school and much, much more can now be found at [www.datrondynamics.com/service](http://www.datrondynamics.com/service). **In fact, we challenge any other machine tool builder to show us a more comprehensive service site that can be accessed by customers.**

But, Datron customers simply have to call us for a Password to this inner sanctum of CNC knowledge. Those of you who have purchased multiple machines, drank beer with us at Oktoberfest, sent referrals our way, or heck, even sent us a Christmas card last year, have a decent chance of obtaining the magic words. So call today!



**See the new excelsiorEX model on display at EASTEC in Booth #1366.**